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# Consolidated Financial Results for the Fiscal Year Ended March 31, 2019 <under IFRS>



May 10, 2019

Company Name: Olympus Corporation

Code Number: 7733

(URL: http://www.olympus.co.jp/)

Stock Exchange Listing: First Section of Tokyo Stock Exchange

Representative: Yasuo Takeuchi, Representative Director, President and Chief Executive Officer

Contact: Takayuki Aoyagi, Vice President, Accounting Department

Phone: 03-3340-2111

Scheduled date of General Meeting of Shareholders: June 25, 2019
Scheduled date to submit the Securities Report: June 25, 2019
Scheduled date to commence dividend payments: June 26, 2019

Presentation of supplementary material on financial results: Yes

Holding of financial results presentation meeting:

Yes (for analysts and institutional investors)

(Figures are rounded off to the nearest million yen)

# 1. Consolidated Financial Results for the Fiscal Year Ended March 31, 2019 (From April 1, 2018 to March 31, 2019)

(1) Consolidated Results of Operations

(% indicate changes from the previous fiscal year)

| \ /               |             |     |             |        |             |        |             |        |                                     |        | 1                           | ,      |
|-------------------|-------------|-----|-------------|--------|-------------|--------|-------------|--------|-------------------------------------|--------|-----------------------------|--------|
|                   | Reveni      | ıe  | Operating   | profit | Profit befo | re tax | Profit      | i      | Profit<br>attributab<br>owners of 1 | le to  | Total<br>compreher<br>incom | nsive  |
| Fiscal year ended | (¥ million) | %   | (¥ million) | %      | (¥ million) | %      | (¥ million) | %      | (¥ million)                         |        | (¥ million)                 | %      |
| March 31, 2019    | 793,862     | 0.9 | 28,281      | (65.1) | 20,117      | (73.8) | 8,049       | (85.9) | 8,147                               | (85.7) | 7,997                       | (86.9) |
| March 31, 2018    | 786,497     | 6.2 | 81,029      | 13.8   | 76,665      | 22.7   | 57,092      | 33.4   | 57,064                              | 33.4   | 61,266                      | 74.8   |

|                   | Basic earnings<br>per share | Diluted earnings<br>per share | Ratio of equity<br>attributable to owners<br>of parent to profit | Ratio of profit before tax to total assets | Ratio of operating profit to revenue |
|-------------------|-----------------------------|-------------------------------|--|--|--------------------------------------|
| Fiscal year ended | (¥)                         | (¥)                           | %  | %  | %                                    |
| March 31, 2019    | 5.97                        | 5.96                          | 1.8  | 2.1  | 3.6                                  |
| March 31, 2018    | 41.71                       | 41.69                         | 13.6   | 7.9  | 10.3                                 |

Reference: Share of profit (loss) of investments accounted for using equity method:

Fiscal year ended March 31, 2019: ¥603 million

Fiscal year ended March 31, 2018: ¥(47) million

Note: On April 1, 2019, the Company conducted a four-for-one stock split of common stock. The stock split is reflected in the amounts of "basic earnings per share" and "diluted earnings per share."

### (2) Consolidated Financial Position

|                | Total assets | Total equity | Equity attributable to owners of parent | Ratio of equity<br>attributable to owners<br>of parent to total<br>assets | Equity attributable to owners of parent per share |
|----------------|--------------|--------------|---|---|---|
| As of          | (¥ million)  | (¥ million)  | (¥ million)                             | %   | (¥)   |
| March 31, 2019 | 932,030      | 442,387      | 441,193                                 | 47.3  | 323.06  |
| March 31, 2018 | 978,663      | 444,259      | 442,793                                 | 45.2  | 324.25  |

Note: On April 1, 2019, the Company conducted a four-for-one stock split of common stock. The stock split is reflected in the amounts of "equity attributable to owners of parent per share."

### (3) Consolidated Cash Flows

|                   | Cash flows from operating activities | Cash flows from investing activities | Cash flows from financing activities | Cash and cash equivalents<br>at end of year |
|-------------------|--------------------------------------|--------------------------------------|--------------------------------------|---|
| Fiscal year ended | (¥ million)                          | (¥ million)                          | (¥ million)                          | (¥ million)                                 |
| March 31, 2019    | 66,943                               | (60,296)                             | (82,948)                             | 114,563                                     |
| March 31, 2018    | 95,146                               | (53,312)                             | (51,058)                             | 191,239                                     |

#### 2. Dividends

|  |                  | Annual         | dividends p   | er share |       | Total amount of cash dividends | Payout ratio   | Ratio of<br>dividends to<br>equity<br>attributable to<br>owners of parent |
|--|------------------|----------------|---------------|----------|-------|--------------------------------|----------------|---|
|  | First<br>quarter | Second quarter | Third quarter | Year-end | Total | (Annual)                       | (Consolidated) | (Consolidated)  |
|  | (¥)              | (¥)            | (¥)           | (¥)      | (¥)   | (¥ million)                    | %              | %   |
| Fiscal year ended<br>March 31, 2018                | -                | 0.00           | -             | 28.00    | 28.00 | 9,559                          | 16.8           | 2.3   |
| Fiscal year ended<br>March 31, 2019                | _                | 0.00           | -             | 30.00    | 30.00 | 10,243                         | 125.7          | 2.3   |
| Fiscal year ending<br>March 31, 2020<br>(Forecast) | _                | 0.00           | -             | 10.00    | 10.00 |                                | 21.7           |   |

Note: On April 1, 2019, the Company conducted a four-for-one stock split of common stock. For the fiscal year ended March 31, 2018 and the fiscal year ended March 31, 2019, the actual amounts of dividends prior to the stock split are presented. The stock split is reflected in the dividend for the fiscal year ending March 31, 2020 (forecast). (Reference) Without reflecting the stock split, the annual dividend per share for the year ending March 31, 2020 (forecast) would be ¥40.00.

# 3. Forecast of Consolidated Financial Results for the Fiscal Year Ending March 31, 2020

(From April 1, 2019 to March 31, 2020)

(% indicate changes from the previous fiscal year)

|           | Revenu      | e   | Operating p | orofit | Profit before tax |       | Profit attributable to<br>owners of parent |       | Basic earnings<br>per share |
|-----------|-------------|-----|-------------|--------|-------------------|-------|--|-------|-----------------------------|
|           | (¥ million) | %   | (¥ million) | %      | (¥ million)       | %     | (¥ million)                                | %     | (¥)                         |
| Full year | 800,000     | 0.8 | 90,000      | 218.2  | 86,000            | 327.5 | 63,000                                     | 673.3 | 46.13                       |

Note: On April 1, 2019, the Company conducted a four-for-one stock split of common stock. The stock split is reflected in the amount of "basic earnings per share."

### \* Notes

- (1) Changes in significant subsidiaries during the fiscal year under review (changes in specified subsidiaries resulting in the changes in scope of consolidation): No
- (2) Changes in accounting policies and changes in accounting estimates
  - 1) Changes in accounting policies required by IFRS: No
  - 2) Changes in accounting policies due to other reasons: No
  - 3) Changes in accounting estimates: No
- (3) Total number of issued shares (common stock)

Total number of issued shares at the end of the period (including treasury stock)

| As of March 31, 2019 | 1,370,853,396 shares |
|----------------------|----------------------|
| As of March 31, 2018 | 1,370,764,896 shares |

2) Total number of treasury shares at the end of the period

| / . | J 1                  |                  |
|-----|----------------------|------------------|
|     | As of March 31, 2019 | 5,170,080 shares |
|     | As of March 31, 2018 | 5,181,404 shares |

3) Average number of shares during the period

| Fiscal year ended March 31, 2019 | 1,365,659,152 shares |
|----------------------------------|----------------------|
| Fiscal year ended March 31, 2018 | 1,368,097,201 shares |

Note: On April 1, 2019, the Company conducted a four-for-one stock split of common stock. "Total number of issued shares at the end of the period," "total number of treasury shares at the end of the period" and "average number of shares during the period" have been calculated as if the stock split was conducted at the beginning of the previous fiscal year. The amounts for "total number of issued shares at the end of the period," "total number of treasury shares at the end of the period" and "average number of shares during the period" without factoring in the stock split would be as follows.

Total number of issued shares at the end of the period (including treasury stock)

Fiscal year ended March 31, 2019: 342,713,349 shares Fiscal year ended March 31, 2018: 342,691,224 shares

Total number of treasury shares at the end of the period

Fiscal year ended March 31, 2019: 1,292,520 shares Fiscal year ended March 31, 2018: 1,295,351 shares

Average number of shares during the period

Fiscal year ended March 31, 2019: 341,414,788 shares Fiscal year ended March 31, 2018: 342,024,300 shares

### **Reference: Summary of Non-Consolidated Financial Results**

Financial Results for the Fiscal Year ended March 31, 2019 (From April 1, 2018 to March 31, 2019)

#### (1) Non-Consolidated Results of Operations

(% indicate changes from the previous fiscal year)

| (-)               |             | (,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,, |             |        | , j,        |        |             |        |
|-------------------|-------------|---|-------------|--------|-------------|--------|-------------|--------|
|                   | Revenue     |   | Operating p | rofit  | Ordinary pr | rofit  | Profit      |        |
| Fiscal year ended | (¥ million) | %                                       | (¥ million) | %      | (¥ million) | %      | (¥ million) | %      |
| March 31, 2019    | 376,812     | (0.2)                                   | (6,495)     | _      | 43,984      | 212.2  | 30,223      | 99.1   |
| March 31, 2018    | 377,538     | 2.8                                     | 12,429      | (62.3) | 14,090      | (82.1) | 15,179      | (84.7) |

|                   | Basic earnings per share | Diluted earnings per share |
|-------------------|--------------------------|----------------------------|
| Fiscal year ended | (¥)                      | (¥)                        |
| March 31, 2019    | 22.13                    | 22.12                      |
| March 31, 2018    | 11.10                    | 11.09                      |

Note: On April 1, 2019, the Company conducted a four-for-one stock split of common stock. The stock split is reflected in the amounts of "basic earnings per share" and "diluted earnings per share."

### (2) Non-Consolidated Financial Position

|                | Total assets | Net assets  | Equity ratio | Net assets per share |
|----------------|--------------|-------------|--------------|----------------------|
| As of          | (¥ million)  | (¥ million) | %            | (¥)                  |
| March 31, 2019 | 745,793      | 471,411     | 63.1         | 344.80               |
| March 31, 2018 | 786,533      | 455,372     | 57.8         | 333.07               |

Reference: Equity as of March 31, 2019: ¥470,887 million M

March 31, 2018: ¥454,829 million

Note: On April 1, 2019, the Company conducted a four-for-one stock split of common stock. The stock split is reflected in the amounts of "net assets per share."

- \* Financial results reports are exempt from audit conducted by certified public accountants or an audit corporation.
- \* Proper use of the forecast of financial results, and other special matters

  The forward-looking statements, including forecast of financial results, contained in these materials include predictions about the future based on assumptions, forecasts and plans as of the date of release of these materials.

  Actual business and other results may differ substantially from the forecasts provided in these materials as a result of risks and uncertainties associated with the global economy, the competitive environment, exchange rate trends and other factors. For information on the forecast of financial results, please refer to page 5.

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### 1. Overview of Operating Results and Others

### (1) Analysis of Business Results

(Review of Operations)

Analysis of the overall operations

(Millions of yen)

|                                  | Revenue | Operating profit | Profit before tax | Profit attributable to owners of parent | Basic earnings per share |
|----------------------------------|---------|------------------|-------------------|---|--------------------------|
| Fiscal year ended March 31, 2019 | 793,862 | 28,281           | 20,117            | 8,147                                   | ¥5.97                    |
| Fiscal year ended March 31, 2018 | 786,497 | 81,029           | 76,665            | 57,064                                  | ¥41.71                   |
| Increase (Decrease) ratio (%)    | 0.9     | (65.1)           | (73.8)            | (85.7)                                  | (85.7)                   |

### Comparison Table of Average Exchange Rate

(Yen)

|                         | Current fiscal year | Previous fiscal year |
|-------------------------|---------------------|----------------------|
| Against the U.S. dollar | 110.91              | 110.85               |
| Against the euro        | 128.41              | 129.70               |

In the global economy during the fiscal year under review, while an overall moderate recovery had been expected, the situation remained unclear due to trade friction between the U.S. and China and the U.K.'s actions regarding its withdrawal from the EU. The Japanese economy continued to recover gradually, mainly as employment conditions improved and personal consumption showed signs of picking up. Olympus Group continued to work to achieve sustainable growth by announcing its business transformation plan "Transform Olympus" in January 2019 to develop itself as a truly global medical technology company, in addition to having conducted business operations in accordance with the "Business to Specialist" Company and One Olympus basic policies of the five-year medium-term management plan, 2016 Corporate Strategic Plan ("16CSP"), which was launched in the fiscal year ended March 31, 2017.

The Olympus Group's overall consolidated revenue increased to ¥793,862 million (up 0.9% year on year) due to increased sales in the Medical Business and Scientific Solutions Business. Operating profit was ¥28,281 million (down 65.1% year on year), mainly due to a monetary settlement of ¥19,380 million following damages claim securities litigation settlements; ¥6,174 million in costs associated with the restructuring of the Imaging Business's manufacturing locations; a provision of ¥3,817 million for damages resulting from the judgment regarding a lawsuit involving a Chinese production subsidiary; and recording a provision for additional taxes of ¥5,328 million anticipated in relation to a voluntary inspection regarding indirect taxation conducted by the Company's overseas subsidiary. Operating profit's year-on-year decrease despite revenue growth in the Medical Business was due to one-time costs incurred in connection with ¥9,653 million in costs associated with the plea agreement with the U.S. Department of Justice (DOJ). Meanwhile, the Scientific Solutions Business saw an increase in operating profit year-on-year due to increased sales. Moreover, an increase in finance costs associated with exchange losses resulted in profit attributable to owners of parent of ¥8,147 million (down 85.7% year on year).

In the mainstay Medical Business, although the gastrointestinal endoscope field is reaching the second half of its product life cycle, steady sales were maintained, and in the surgical field, for which strong growth is expected in 16CSP, sales were strong for the "VISERA ELITE II," introduced in earnest in Japan and Europe in the previous fiscal year, as well as for the "THUNDERBEAT" energy device. In North America, through synergies with US company Image Stream Medical, which was acquired in the previous fiscal year, sales were steady for both 4K surgical endoscopes and system integration products, posting record-breaking revenue.

On the other hand, in the Imaging Business, sales and profits declined, mainly reflecting the impact of restrictions on the supply of certain existing products and the number of new products associated with the restructuring of manufacturing bases, as well as the impact of an increasingly competitive environment for mirrorless cameras.

During the fiscal year under review, the Olympus Group invested ¥93,968 million on research and development, and spent ¥66,830 million on capital investments.

Regarding foreign exchange, the yen remained level against the U.S. dollar and appreciated against the euro compared to the previous fiscal year. The average exchange rates during the period were \(\frac{\pmathbf{1}}{10.91}\) against the U.S. dollar (\(\frac{\pmathbf{1}}{110.85}\) in the previous fiscal year) and \(\frac{\pmathbf{1}}{128.41}\) against the euro (\(\frac{\pmathbf{1}}{129.70}\) in the previous fiscal year). Revenue was decreased by \(\frac{\pmathbf{3}}{3,473}\) million year on year due to the impact of strong yen against the euro, while operating profit increased by \(\frac{\pmathbf{7}}{758}\) million, mainly due to the depreciation of certain currencies against the euro.

### Analysis of the performance by segment

(Millions of yen)

|                             | Revenue                 |                     |                                     | Operating profit (loss) |                     |                                     |  |
|-----------------------------|-------------------------|---------------------|-------------------------------------|-------------------------|---------------------|-------------------------------------|--|
|                             | Previous fiscal<br>year | Current fiscal year | Increase<br>(Decrease)<br>ratio (%) | Previous fiscal<br>year | Current fiscal year | Increase<br>(Decrease)<br>ratio (%) |  |
| Medical                     | 616,331                 | 634,301             | 2.9                                 | 121,784                 | 111,934             | (8.1)                               |  |
| Scientific Solutions        | 100,016                 | 104,225             | 4.2                                 | 6,425                   | 8,135               | 26.6                                |  |
| Imaging                     | 60,298                  | 48,679              | (19.3)                              | (1,200)                 | (18,268)            | -                                   |  |
| Others                      | 9,852                   | 6,657               | (32.4)                              | (4,966)                 | (3,521)             | -                                   |  |
| Subtotal                    | 786,497                 | 793,862             | 0.9                                 | 122,043                 | 98,280              | (19.5)                              |  |
| Elimination or Unallocation | _                       | _                   | _                                   | (41,014)                | (69,999)            | _                                   |  |
| Consolidated total          | 786,497                 | 793,862             | 0.9                                 | 81,029                  | 28,281              | (65.1)                              |  |

Note: Businesses are segmented by adding similarities of sales market to the business established based on line of products.

### **Medical Business**

(Millions of yen)

|                  | Fiscal year ended<br>March 31, 2018 | Fiscal year ended<br>March 31, 2019 | Increase (Decrease) | Increase (Decrease) ratio |
|------------------|-------------------------------------|-------------------------------------|---------------------|---------------------------|
| Revenue          | 616,331                             | 634,301                             | 17,970              | 2.9%                      |
| Operating profit | 121,784                             | 111,934                             | (9,850)             | (8.1)%                    |

Consolidated revenue in the Medical Business amounted to ¥634,301 million (up 2.9% year on year), while operating profit amounted to ¥111,934 million (down 8.1% year on year).

In the gastrointestinal endoscope field, although the mainstay endoscopy platform systems are in the second half of their product life cycles, steady sales were maintained. In the surgical field, the new "VISERA ELITE II" surgical endoscopy systems performed strongly while sales of the "THUNDERBEAT" integrated energy device with both advanced bipolar and ultrasonic energy continued to grow. In the therapeutic devices field, sales of single-use products for use in endoscopic diagnosis and treatment of biliary and pancreatic ducts and others were strong.

Operating profit in the Medical Business decreased due to the recording of costs associated with the plea agreement with the DOJ.

#### **Scientific Solutions Business**

(Millions of yen)

|                  | Fiscal year ended<br>March 31, 2018 | Fiscal year ended<br>March 31, 2019 | Increase (Decrease) | Increase (Decrease) ratio |
|------------------|-------------------------------------|-------------------------------------|---------------------|---------------------------|
| Revenue          | 100,016                             | 104,225                             | 4,209               | 4.2%                      |
| Operating profit | 6,425                               | 8,135                               | 1,710               | 26.6%                     |

Consolidated revenue in the Scientific Solutions Business amounted to ¥104,225 million (up 4.2% year on year), while operating profit amounted to ¥8,135 million (up 26.6% year on year).

Sales of biological microscopes for hospitals and life science research were strong in North America and China.

Moreover, in addition to strong sales of industrial microscopes for semiconductor and electrical component inspection, sales of non-destructive testing equipment mainly to the petroleum gas market increased in China and Asia, leading to higher revenue year on year.

Operating profit in the Scientific Solutions Business rose due to increased revenue and efficient cost control.

### **Imaging Business**

(Millions of yen)

|                | Fiscal year ended<br>March 31, 2018 | Fiscal year ended<br>March 31, 2019 | Increase (Decrease) | Increase (Decrease) ratio |
|----------------|-------------------------------------|-------------------------------------|---------------------|---------------------------|
| Revenue        | 60,298                              | 48,679                              | (11,619)            | (19.3)%                   |
| Operating loss | (1,200)                             | (18,268)                            | (17,068)            | _                         |

Consolidated revenue in the Imaging Business amounted to ¥48,679 million (down 19.3% year on year), while operating loss amounted to ¥18,268 million (compared with an operating loss of ¥1,200 million in the previous fiscal year).

The Imaging Business's revenue declined due to the impact of intensifying competition for mirrorless cameras, in addition to constraints on supplies of certain existing products and on the number of new products in conjunction with restructuring of manufacturing locations.

As a result of a decrease in revenues and the recording of costs associated with the restructuring of manufacturing locations and impairment losses of ¥1,990 million, operating loss was recognized in the Imaging Business.

# Others

(Millions of yen)

|                | Fiscal year ended<br>March 31, 2018 | Fiscal year ended<br>March 31, 2019 | Increase (Decrease) | Increase (Decrease) ratio |
|----------------|-------------------------------------|-------------------------------------|---------------------|---------------------------|
| Revenue        | 9,852                               | 6,657                               | (3,195)             | (32.4)%                   |
| Operating loss | (4,966)                             | (3,521)                             | 1,445               | _                         |

Consolidated revenue for other businesses amounted to \(\frac{\pmathbf{4}}{6657}\) million (down 32.4% year on year) and operating loss was \(\frac{\pmathbf{3}}{3},521\) million (compared with an operating loss of \(\frac{\pmathbf{4}}{4},966\) million in the previous fiscal year).

Other businesses' revenue declined due mainly to external sales being terminated for lens units for compact cameras. Operating loss for other businesses decreased due mainly to reorganization of our non-core business domains in order to allocate management resources to our business domains in a more concentrated manner, and business transfer of subsidiaries in the previous fiscal year.

(Forecast for the Fiscal Year Ending March 31, 2020) Forecast for the overall business and analysis of its preconditions

Looking ahead, the global economy shows signs of slowing down overall, and a persistent downside risk remains due to the trade friction between the U.S. and China, the slowdown in the Chinese economy, and fluctuations in the financial and capital markets, among other factors. In the Japanese economy, despite the likelihood of ongoing recovery on the back of improved corporate earnings, prospects ahead remain uncertain amid negative factors that include growing uncertainties regarding the global economy and volatility in financial and capital markets.

Given this environment, the Olympus Group will steadily press forward with the 2016 Corporate Strategic Plan ("16CSP"), which is our medium-term management plan drawn up in March 2016, while continuing to work to achieve sustainable growth to realize our "Transform Olympus" business transformation plan announced in January 2019.

In the Medical Business, in accordance with "Transform Medical" announced together with "Transform Olympus," we are restructuring our Medical Business, optimizing and streamlining our operational system, and pursuing enhanced competitiveness in the global medtech industry. In the Scientific Solutions Business, we will establish an earnings platform by promoting strategies oriented to customer groups and work to increase profitability. In the Imaging Business, we will complete the restructuring of manufacturing locations and increase business efficiency to establish a profitable business structure.

The forecast for consolidated financial results in the fiscal year ending March 31, 2020 is as follows.

(Millions of yen)

|                                   | Revenue | Operating profit | Profit before tax | Profit attributable to owners of parent |
|-----------------------------------|---------|------------------|-------------------|---|
| Fiscal year ending March 31, 2020 | 800,000 | 90,000           | 86,000            | 63,000                                  |

Revenue is forecasted to increase in every segment, with increases expected for the Medical Business in particular, due to growth in emerging countries such as China as well as steady performance in the surgical and therapeutic devices fields. On the profit front, both operating profit and profit before tax are forecasted to improve significantly, mainly reflecting the absence of one-time costs incurred in the fiscal year ended March 31, 2019, along with factors such as the effect of relocating production functions to the Vietnam plant in the Imaging Business, a contraction in losses due to the launch of new products, and a reduction in selling, general and administrative expenses as announced in Transform Olympus. In addition, profit attributable to owners of parent is expected to increase due to the improvement in profit before tax, despite increased in tax expenses.

Foreign exchange rates for the fiscal year ending March 31, 2020, which are a precondition for the forecast, are expected to be \$105 per U.S. dollar and \$120 per euro.

### (2) Analysis of Financial Position and Cash Flows

### Analysis of assets, liabilities and equity

(Millions of yen)

|   | As of March 31, 2018 | As of March 31, 2019 | Increase (Decrease) | Increase (Decrease)<br>ratio (%) |
|---|----------------------|----------------------|---------------------|----------------------------------|
| Total assets  | 978,663              | 932,030              | (46,633)            | (4.8)                            |
| Total equity  | 444,259              | 442,387              | (1,872)             | (0.4)                            |
| Equity attributable to owners of parent to total assets | 45.2%                | 47.3%                | 2.1%                | _                                |

As of the end of the fiscal year under review, total assets decreased \(\frac{\pma}{4}\)6,633 million compared to the end of the previous fiscal year to \(\frac{\pma}{9}\)32,030 million.

As for total assets, inventories increased ¥14,314 million, property, plant and equipment increased ¥8,665 million, and deferred tax assets increased ¥10,132 million. On the other hand, cash and cash equivalents decreased ¥76,813 million and intangible assets decreased ¥4,102 million.

As for total liabilities, bonds and borrowings in current liabilities decreased ¥29,084 million and bonds and borrowings in non-current liabilities decreased ¥37,555 million. As a result, liabilities decreased ¥44,761 million compared to the end of the previous fiscal year to ¥489,643 million.

Total equity decreased \(\frac{\pmathbf{\frac{4}}}{1,872}\) million compared to the end of the previous fiscal year to \(\frac{\pmathbf{\frac{4}}}{442,387}\) million, primarily due to an increase in retained earnings caused by profit attributable to owners of parent of \(\frac{\pmathbf{\frac{4}}}{8,147}\) million, a decrease in retained earnings caused by dividends of \(\frac{\pmathbf{\frac{4}}}{9,559}\) million, and a decrease in other components of equity of \(\frac{\pmathbf{2}}{2,424}\) million.

As a result of the foregoing, equity attributable to owners of parent to total assets increased from 45.2% as of the end of the previous fiscal year to 47.3%.

#### Analysis of cash flows

(Millions of yen)

|  | Fiscal year ended<br>March 31, 2018 | Fiscal year ended<br>March 31, 2019 | Increase (Decrease) |
|--|-------------------------------------|-------------------------------------|---------------------|
| Cash flows from operating activities     | 95,146                              | 66,943                              | (28,203)            |
| Cash flows from investing activities     | (53,312)                            | (60,296)                            | (6,984)             |
| Cash flows from financing activities     | (51,058)                            | (82,948)                            | (31,890)            |
| Cash and cash equivalents at end of year | 191,239                             | 114,563                             | (76,676)            |

"Cash flows from operating activities" increased by ¥66,943 million. Increasing factors mainly included a recording of ¥20,117 million in profit before tax, an adjustment for noncash item of ¥58,669 million in depreciation and amortization. Decreasing factors mainly included an increase in inventories of ¥14,357 million and income taxes paid of ¥21,193 million.

"Cash flows from investing activities" decreased by ¥60,296 million. Decreasing factors mainly included ¥47,094 million in purchase of property, plant and equipment, and ¥14,372 million in purchase of intangible assets.

"Cash flows from financing activities" decreased by \\$82,948 million. Decreasing factors mainly included \\$64,302 million in repayments of long-term borrowings, \\$25,000 million in redemption of bonds, and \\$9,559 million in dividends paid. Increasing factors mainly included \\$9,425 million in proceeds from long-term borrowings and \\$9,947 million in proceeds from issuance of bonds.

As a result, cash and cash equivalents at the end of the current fiscal year reached ¥114,563 million, a decrease of ¥76,676 million compared to the end of the previous fiscal year.

### (Indicators)

|   | Fiscal year ended<br>March 31, 2016 | Fiscal year ended<br>March 31, 2017 | Fiscal year ended<br>March 31, 2018 | Fiscal year ended<br>March 31, 2019 |
|---|-------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|
| Ratio of equity attributable to owners of parent to total assets (%)              | 38.2                                | 41.1                                | 45.2                                | 47.3                                |
| Market value ratio of equity attributable to owners of parent to total assets (%) | 149.6                               | 151.0                               | 140.9                               | 176.1                               |
| Interest-bearing debt to cash flows ratio (years)                                 | 6.6                                 | 2.8                                 | 2.6                                 | 2.7                                 |
| Interest coverage ratio (times)   | 6.1                                 | 12.9                                | 14.9                                | 14.5                                |

Notes: Ratio of equity attributable to owners of parent to total assets: Equity attributable to owners of parent/Total assets

Market value ratio of equity attributable to owners of parent to total assets: Total market capitalization/Total assets

Interest-bearing debt to cash flows ratio: Interest-bearing debt/Cash flow

1. Each index was calculated by financial index of consolidated basis.

Interest coverage ratio: Cash flow/Interest payment

- 2. Total market capitalization is calculated on the basis of the number of issued shares excluding treasury stock.
- 3. Cash flows from operating activities are used as "Cash flow" for calculation purposes.
- 4. Interest-bearing debts include all of those debts reported on the consolidated statements of financial position on which interest is paid.

3) Basic Strategy for Profit Sharing and Dividend for the Current Fiscal Year and Following Fiscal Year Aiming to boost corporate value, premised on securing a stable financial base, the Company places priority on investing in growth fields, particularly the Medical Business. Based on this, our basic strategy is to continuously implement stable dividend distribution to respond to the expectations of our shareholders.

In accordance with the above policy and in consideration of comprehensive factors that include our consolidated financial results for the fiscal year ended March 31, 2019, the Company's financial standing and future investment in operations, we intend to pay a year-end dividend of \(\frac{x}{30}\) per share for the fiscal year under review. The annual dividend will therefore amount to \(\frac{x}{30}\) per share.

We intend to pay a dividend of \(\pm\)10 per share for the fiscal year ending March 31, 2020 (year-end dividend of \(\pm\)10). Furthermore, when not considering the stock split with an effective date of April 1, 2019 (one share of common stock of the Company split into four shares), the dividend per share is \(\pm\)40 (year-end dividend of \(\pm\)40), a \(\pm\)10 increase in dividends from the current fiscal year.

#### (4) Business Risks

The business performances of the Olympus Group may be materially influenced by various factors which may occur in the future. Listed below are principal business risk factors, aside from managerial decisions made by the Olympus Group, which may give rise to changes in Olympus Group's business performances. The Olympus Group is aware of the possibilities of these risks, will strive to prevent them from occurring, and will deal conscientiously and diligently with any risk that may occur.

The future events described below are based on the judgment of the Olympus Group made as of the end of the fiscal year under review.

#### (Risks Associated with Selling Activities)

- (i) In the Medical Business, if healthcare policy is amended in an unforeseeable and material manner as a result of a healthcare system reform or another change occurs in relation to the medical sector, and the Olympus Group finds it difficult to adapt to such an environmental change, or if the Olympus Group is unable to obtain the licenses and approvals in various countries necessary for its business activities in a timely manner, the Olympus Group's ability to secure its earnings may be adversely affected.
- (ii) In the Scientific Solutions Business, system provision to research activities funded by national budgets of countries accounts for a high proportion of earnings of the Olympus Group. Therefore, if such national budgets are curtailed in the wake of unfavorable macroeconomic fluctuations, the Olympus Group's ability to secure its earnings may be adversely affected.
- (iii) In the digital camera field of the Imaging Business, market conditions are becoming harsher. If the market contracts more sharply than anticipated, the Olympus Group may be unable to adequately counter the resulting sales decline with the restructuring measures it is currently implementing, and this may adversely affect the Olympus Group's ability to secure its earnings.

### (Risks Associated with Production/Development Activities)

- (i) Certain production bases of the Group are located in overseas countries. Therefore, depending upon exchange rate trends and other factors, operating costs may increase substantially, and the Olympus Group's ability to secure its earnings may be adversely affected.
- (ii) The Olympus Group relies on certain specific suppliers to consistently develop and produce those products and parts which it cannot develop or produce internally. Hence, if the Group is subjected to

- constraints on procurement of such products and parts according to the said suppliers' convenience, the Olympus Group's ability to produce and supply them may be adversely affected.
- (iii) The Olympus Group and its manufacturing contractors manufacture their products in accordance with exacting quality standards. However, if any product deficiency occurs, not only substantial costs including those of a recall would be incurred but also the market's confidence in the Olympus Group would be undermined, and the Olympus Group's ability to secure its earnings may be adversely affected.
- (iv) The Olympus Group is continuing to advance development of products using cutting-edge technologies. However, if technological progress occurs so fast and market changes cannot be predicted adequately, that the Group is unable to develop new products adequately meeting customers' needs in a timely manner, the Olympus Group's ability to secure its earnings may be adversely affected.
- (v) The Olympus Group, in conducting R&D and production activities, uses various intellectual property rights, and believes that the Group lawfully owns or is licensed to use such rights. However, if any third party asserts that the Group has unknowingly infringed any of these intellectual property rights and if any litigation occurs, the Olympus Group's ability to secure its earnings may be adversely affected.

### (Risks Associated with Business Collaborations and Corporate Acquisitions)

- (i) The Olympus Group has built long-term strategic partnerships with advanced enterprises in the industry on technologies and product development. If the Group can no longer maintain such partnerships due to occurrence of a financial or any other business-related problem or change of its goals, the business activities of the Group may be adversely affected.
- (ii) The Olympus Group may acquire a business enterprise in order to expand its business. If the Group is unable to integrate the acquired business in line with the Group's management strategy or utilize management resources in an efficient manner as to the existing business or the acquired business, the Group's business may be adversely affected or its business performances and financial position may be adversely affected due to impairment of goodwill, loss on business sale or liquidation resulting from business restructuring and the like, or other related expenses.
- (iii) The Olympus Group holds investment securities and other such instruments for policy investment purposes which include facilitating business alliances. As such, the Group's business performance and financial position could be adversely affected under a situation involving considerable volatility with respect to stock prices and valuations of such investments brought about by developments that include market fluctuations and changes in the financial position of entities targeted for investment.

### (Risks Associated with Financing)

Since the Olympus Group carries out financing by borrowing from financial institutions, etc. and issuance of bonds, changes in the environment for the financial markets may have an impact on the Group's financing. Furthermore, if the Group's financing costs rise as a result of such factors as deterioration in its business performances, this may also have an adverse impact on the Group's financing.

### (Risks Associated with Leakage of Information)

The Olympus Group possesses important confidential information regarding such matters as technology, as well as the personal information of its customers and other related parties. In order to prevent external leakages of this information, the Group takes various countermeasures including the establishment of

internal regulations, the thorough promotion of employee training, and the strengthening of security systems. Even so, in the case that such information is leaked due to unanticipated circumstances, the Group's business performances and financial position may be adversely affected by such factors as damage to the Group's corporate value, loss of social credibility, and payment of compensation to customers and related parties affected by such information leakage.

### (Risks Associated with Internal Control System)

The Olympus Group has developed a system for ensuring appropriate and reliable financial reporting and valid and efficient work processes, which it operates and continuously improves. However, it is possible that no matter how effective the internal control system constructed by the Group, actions arising from malicious intent or gross negligence on the part of employees, changes in the business and social environment that were not envisaged at the time of the internal control system's construction, invalidation of the system due to these changes, or various other factors, could cause the system to fail. If unable to properly address such a situation, there is the potential for an issue arises in the future with regard to violation of laws and regulations. If such an issue were to arise, the Company may be obliged to pay fines due to administrative action, penalties due to criminal proceedings, or damages and so forth due to civil lawsuits. Moreover, the Company may suffer an adverse impact on its business from a loss of social trust. Such events could have an adverse impact on the Company's operating results.

### (Risks Relating to Laws and Regulations)

We operate our businesses globally, including our medical business, which is a regulated business. We are subject to various laws, including the Antimonopoly Act of Japan and the laws on medical care of Japan and similar laws in other countries and jurisdictions, as well as the anti-bribery provisions of the U.S. Foreign Corrupt Practices Act of 1977 (FCPA), the U.K. Anti-Bribery Act and other anti-bribery laws in other countries and jurisdictions. We are also subject to various laws targeting fraud and abuse in the healthcare industry, including the Act Against Unjustifiable Premiums and Misleading Representations in Japan and the Anti-Kickback Statute and the False Claims Act in the United States.

With respect to the medical business, because government-sponsored healthcare systems have developed around the world, our group companies and many of their distributors and suppliers do business with government affiliated entities, healthcare providers and officials. Our group companies and their distributors and suppliers operate in countries or jurisdictions where there has been governmental corruption in the past, and in certain circumstances strict compliance with anti-bribery laws may conflict with local customs and practices. In addition, the various laws and regulations targeting fraud and abuse in the healthcare industry are wide-ranging and subject to changing interpretation and application, which could restrict our sales or marketing practices.

Violations of these laws may be punishable by criminal or civil fines, imprisonment and/or exclusion from participation in certain national healthcare programs. Furthermore, since many of our customers rely on reimbursement from public health insurance and other government programs to subsidize their medical expenditures, if our participation in such programs would be restricted as a result of a violation of these laws, that could adversely affect the demand for our products and the number of procedures performed using our devices.

We strive to fully comply with these laws, but if we engaged in conduct that violated them, regardless of whether we intentionally violated them or not, that may affect our business, financial condition, results of operations and cash flows as well as the price of shares of our common stock.

#### (Risks Relating to Duodenoscopes)

Civil litigation has been filed in the United States alleging that plaintiffs have suffered damages with respect to the duodenoscopes that our group manufactures and markets. Due to the current status of these cases, it is not possible to give a significant impact on the Group's business results and financial situation. In addition, a warning letter was issued by the U.S. Food and Drug Administration (FDA) to each of our duodenal endoscopy manufacturers, including our group, in March 2018 because we were not in compliance with the performing post-marketing surveillance studies relating to the cleaning and disinfection of such products.

Although we have since proceeded with post-marketing surveillance research in collaboration with the FDA, further regulatory actions by the FDA may be taken depending on the future progress.

The plea agreement, executed on December 3, 2018, with the U.S. Department of Justice required our subsidiary, Olympus Medical Systems, Inc., to "strengthen the process of compliance with laws and regulations and periodically implement confirmations that the Company has reached the level expected under the agreement."

Depending on our future progress, further actions may be taken by the U.S. Department of Justice.

### (Other Comprehensive Risks)

Through its domestic and overseas subsidiaries and affiliates, etc., the Company operates its various businesses globally. These may be the subject of various investigations, as needed, by domestic and overseas authorities, and may have consultations with or report to authorities with respect to compliance with laws and regulations (for example in response to the examination regarding compliance with antimonopoly acts and acts related to pharmaceutical and medical device or in voluntary disclosure to the U.S. Department of Justice regarding compliance with the Foreign Corrupt Practices Act). As such, the Company's ability to secure its earnings may be adversely affected depending upon the results of such investigations and consultations. In addition, if any natural disaster, disease, war, or terrorist attack occurs, or if interest rates rise or exchange rates fluctuate beyond its expectations, the Olympus Group's ability to secure its earnings may be adversely affected.

# 2. Basic Rationale for Selecting the Accounting Standards

The Olympus Group has voluntarily applied the International Financial Reporting Standards (IFRS) from the first quarter of the fiscal year ended March 31, 2018, with the aim of improving the international comparability of financial information in the capital market, improving the effectiveness of corporate management by applying one unified accounting rule in the Group, and reinforcing governance.

# 3. Consolidated Financial Statements and Significant Notes Thereto

# (1) Consolidated Statements of Financial Position

|   |                      | (Millions of yen)    |
|---|----------------------|----------------------|
|   | As of March 31, 2018 | As of March 31, 2019 |
| ASSETS  |                      |                      |
| Current assets                                |                      |                      |
| Cash and cash equivalents                     | 191,239              | 114,426              |
| Trade and other receivables                   | 157,339              | 155,321              |
| Other financial assets                        | 7,442                | 2,155                |
| Inventories                                   | 139,309              | 153,623              |
| Income taxes receivable                       | 4,127                | 7,931                |
| Other current assets                          | 14,487               | 16,867               |
| Subtotal                                      | 513,943              | 450,323              |
| Assets held for sale                          | 348                  | 5,709                |
| Total current assets                          | 514,291              | 456,032              |
| Non-current assets                            |                      |                      |
| Property, plant and equipment                 | 168,243              | 176,908              |
| Goodwill                                      | 97,208               | 101,188              |
| Intangible assets                             | 73,371               | 69,269               |
| Retirement benefit asset                      | 29,514               | 30,239               |
| Investments accounted for using equity method | 44                   | 2,440                |
| Trade and other receivables                   | 17,971               | 14,618               |
| Other financial assets                        | 39,683               | 32,808               |
| Deferred tax assets                           | 37,135               | 47,267               |
| Other non-current assets                      | 1,203                | 1,261                |
| Total non-current assets                      | 464,372              | 475,998              |
| Total assets                                  | 978,663              | 932,030              |

| LIABILITIES AND EQUITY           Liabilities         Current liabilities           Trade and other payables         57,559         61,72           Bonds and borrowings         88,791         59,70           Other financial liabilities         8,793         9,35           Income taxes payable         9,467         8,04           Provisions         6,814         10,80           Other current liabilities         134,496         133,31           Subtotal         305,920         282,97           Liabilities directly associated with assets held for sale         -         4,53           Total current liabilities         305,920         287,51           Non-current liabilities         305,920         287,51           Non-current liabilities         7,379         7,79           Retirement benefit liability         39,145         43,11           Provisions         785         6,46 | BILITIES AND EQUITY  bilities  firance and other payables  Bonds and borrowings  Other financial liabilities  ncome taxes payable  Provisions  Other current liabilities | 57,559<br>88,791<br>8,793<br>9,467    | As of March 31, 2019 61,724 59,707 9,391 |
|---|--|---------------------------------------|--|
| Liabilities         Current liabilities       57,559       61,72         Bonds and borrowings       88,791       59,70         Other financial liabilities       8,793       9,35         Income taxes payable       9,467       8,04         Provisions       6,814       10,80         Other current liabilities       134,496       133,31         Subtotal       305,920       282,97         Liabilities directly associated with assets held for sale       -       4,53         Total current liabilities       305,920       287,51         Non-current liabilities       305,920       287,51         Non-current liabilities       7,379       7,79         Retirement benefit liability       39,145       43,11         Provisions       785       6,46   | bilities  Frade and other payables  Bonds and borrowings  Other financial liabilities  ncome taxes payable  Provisions  Other current liabilities                        | 88,791<br>8,793<br>9,467              | 59,707<br>9,391                          |
| Current liabilities       57,559       61,72         Bonds and borrowings       88,791       59,70         Other financial liabilities       8,793       9,39         Income taxes payable       9,467       8,04         Provisions       6,814       10,80         Other current liabilities       134,496       133,31         Subtotal       305,920       282,97         Liabilities directly associated with assets held for sale       -       4,53         Total current liabilities       305,920       287,51         Non-current liabilities       305,920       287,51         Non-current liabilities       7,379       7,79         Retirement benefit liability       39,145       43,11         Provisions       785       6,46   | Trade and other payables Bonds and borrowings Other financial liabilities ncome taxes payable Provisions Other current liabilities                                       | 88,791<br>8,793<br>9,467              | 59,707<br>9,391                          |
| Trade and other payables       57,559       61,72         Bonds and borrowings       88,791       59,70         Other financial liabilities       8,793       9,35         Income taxes payable       9,467       8,04         Provisions       6,814       10,80         Other current liabilities       134,496       133,31         Subtotal       305,920       282,97         Liabilities directly associated with assets held for sale       -       4,53         Total current liabilities       305,920       287,51         Non-current liabilities       305,920       287,51         Non-current liabilities       7,379       7,79         Retirement benefit liability       39,145       43,11         Provisions       785       6,46  | Frade and other payables  Bonds and borrowings  Other financial liabilities  ncome taxes payable  Provisions  Other current liabilities                                  | 88,791<br>8,793<br>9,467              | 59,707<br>9,391                          |
| Bonds and borrowings       88,791       59,70         Other financial liabilities       8,793       9,39         Income taxes payable       9,467       8,04         Provisions       6,814       10,80         Other current liabilities       134,496       133,31         Subtotal       305,920       282,97         Liabilities directly associated with assets held for sale       -       4,53         Total current liabilities       305,920       287,51         Non-current liabilities       305,920       287,51         Other financial liabilities       7,379       7,79         Retirement benefit liability       39,145       43,11         Provisions       785       6,46  | Bonds and borrowings Other financial liabilities ncome taxes payable Provisions Other current liabilities  | 88,791<br>8,793<br>9,467              | 59,707<br>9,391                          |
| Other financial liabilities       8,793       9,39         Income taxes payable       9,467       8,04         Provisions       6,814       10,80         Other current liabilities       134,496       133,31         Subtotal       305,920       282,97         Liabilities directly associated with assets held for sale       -       4,53         Total current liabilities       305,920       287,51         Non-current liabilities       305,920       287,51         South of the provisions       159,183       121,62         Other financial liabilities       7,379       7,79         Retirement benefit liability       39,145       43,11         Provisions       785       6,46   | Other financial liabilities ncome taxes payable Provisions Other current liabilities   | 8,793<br>9,467                        | 9,391                                    |
| Income taxes payable       9,467       8,04         Provisions       6,814       10,80         Other current liabilities       134,496       133,31         Subtotal       305,920       282,97         Liabilities directly associated with assets held for sale       -       4,53         Total current liabilities       305,920       287,51         Non-current liabilities       159,183       121,62         Other financial liabilities       7,379       7,79         Retirement benefit liability       39,145       43,11         Provisions       785       6,46   | ncome taxes payable Provisions Other current liabilities   | 9,467                                 | *  |
| Provisions         6,814         10,80           Other current liabilities         134,496         133,31           Subtotal         305,920         282,97           Liabilities directly associated with assets held for sale         -         4,53           Total current liabilities         305,920         287,51           Non-current liabilities         159,183         121,62           Other financial liabilities         7,379         7,79           Retirement benefit liability         39,145         43,11           Provisions         785         6,46   | Provisions Other current liabilities   | · · · · · · · · · · · · · · · · · · · | 0.042                                    |
| Other current liabilities         134,496         133,31           Subtotal         305,920         282,97           Liabilities directly associated with assets held for sale         —         4,53           Total current liabilities         305,920         287,51           Non-current liabilities         159,183         121,62           Other financial liabilities         7,379         7,79           Retirement benefit liability         39,145         43,11           Provisions         785         6,46  | Other current liabilities  |                                       | 8,043                                    |
| Subtotal         305,920         282,97           Liabilities directly associated with assets held for sale         -         4,53           Total current liabilities         305,920         287,51           Non-current liabilities         159,183         121,62           Other financial liabilities         7,379         7,79           Retirement benefit liability         39,145         43,11           Provisions         785         6,46   |  | 6,814                                 | 10,803                                   |
| Liabilities directly associated with assets held for sale  Total current liabilities  Non-current liabilities  Bonds and borrowings  Other financial liabilities  Retirement benefit liability  Provisions  Total current liabilities  305,920  287,51  159,183  121,62  7,379  7,79  8,43,11  9,145  6,46  |  | 134,496                               | 133,311                                  |
| Total current liabilities         305,920         287,51           Non-current liabilities         159,183         121,62           Other financial liabilities         7,379         7,79           Retirement benefit liability         39,145         43,11           Provisions         785         6,46  | bubtotal   | 305,920                               | 282,979                                  |
| Non-current liabilities  Bonds and borrowings 159,183 121,62  Other financial liabilities 7,379 7,79  Retirement benefit liability 39,145 43,11  Provisions 785 6,46  | iabilities directly associated with assets held for sale   | _                                     | 4,532                                    |
| Bonds and borrowings       159,183       121,62         Other financial liabilities       7,379       7,79         Retirement benefit liability       39,145       43,11         Provisions       785       6,46  | Cotal current liabilities  | 305,920                               | 287,511                                  |
| Other financial liabilities7,3797,79Retirement benefit liability39,14543,11Provisions7856,46  | on-current liabilities   |                                       |  |
| Retirement benefit liability 39,145 43,11 Provisions 785 6,46   | Bonds and borrowings   | 159,183                               | 121,628                                  |
| Provisions 785 6,46   | Other financial liabilities  | 7,379                                 | 7,799                                    |
| ,   | Retirement benefit liability   | 39,145                                | 43,116                                   |
| Deferred tax liabilities 10 004 12 10   | Provisions   | 785                                   | 6,468                                    |
| 10,001  | Deferred tax liabilities   | 10,004                                | 12,101                                   |
| Other non-current liabilities 11,988 11,02  | Other non-current liabilities  | 11,988                                | 11,020                                   |
| Total non-current liabilities 228,484 202,13  | Cotal non-current liabilities  | 228,484                               | 202,132                                  |
| Total liabilities 534,404 489,64  | otal liabilities   | 534,404                               | 489,643                                  |
| Equity  | ity  |                                       |  |
| Share capital 124,560 124,60  | are capital  | 124,560                               | 124,606                                  |
| Capital surplus 91,502 91,31  | ipital surplus   | 91,502                                | 91,310                                   |
| Treasury shares $(4,775)$ $(4,775)$   | easury shares  | (4,775)                               | (4,764)                                  |
| Other components of equity (5,810)  | her components of equity   | (5,810)                               | (8,234)                                  |
| Retained earnings 237,316 238,27  | etained earnings   | 237,316                               | 238,275                                  |
| Total equity attributable to owners of parent 442,793 441,19  | otal equity attributable to owners of parent   | 442,793                               | 441,193                                  |
| Non-controlling interests 1,466 1,19  | on-controlling interests   | 1,466                                 | 1,194                                    |
| Total equity 444,259 442,38   | otal equity  | 444,259                               | 442,387                                  |
| Total liabilities and equity 978,663 932,03   |  | 978,663                               | 932,030                                  |

# (2) Consolidated Statements of Profit or Loss

|   |                                     | (Millions of yen)                   |
|---|-------------------------------------|-------------------------------------|
|   | Fiscal year ended<br>March 31, 2018 | Fiscal year ended<br>March 31, 2019 |
| Revenue   | 786,497                             | 793,862                             |
| Cost of sales   | 276,013                             | 284,297                             |
| Gross profit  | 510,484                             | 509,565                             |
| Selling, general and administrative expenses                            | 426,596                             | 437,510                             |
| Share of profit (loss) of investments accounted for using equity method | (47)                                | 603                                 |
| Other income  | 7,905                               | 6,234                               |
| Other expenses  | 10,717                              | 50,611                              |
| Operating profit  | 81,029                              | 28,281                              |
| Finance income  | 2,685                               | 2,183                               |
| Finance costs   | 7,049                               | 10,347                              |
| Profit before tax   | 76,665                              | 20,117                              |
| Income taxes  | 19,573                              | 12,068                              |
| Profit  | 57,092                              | 8,049                               |
| Profit attributable to:   |                                     |                                     |
| Owners of parent  | 57,064                              | 8,147                               |
| Non-controlling interests   | 28                                  | (98)                                |
| Profit  | 57,092                              | 8,049                               |
| Earnings per share  |                                     |                                     |
| Basic earnings per share  | ¥41.71                              | ¥5.97                               |
| Diluted earnings per share  | ¥41.69                              | ¥5.96                               |

# (3) Consolidated Statements of Comprehensive Income

|   |                                     | (Millions of yen)                   |
|---|-------------------------------------|-------------------------------------|
|   | Fiscal year ended<br>March 31, 2018 | Fiscal year ended<br>March 31, 2019 |
| Profit  | 57,092                              | 8,049                               |
| Other comprehensive income  |                                     |                                     |
| Items that will not be reclassified to profit or loss                               |                                     |                                     |
| Financial assets measured at fair value through other comprehensive income          | 3,562                               | (3,254)                             |
| Remeasurements of defined benefit plans   | 3,240                               | 858                                 |
| Total of items that will not be reclassified to profit or loss                      | 6,802                               | (2,396)                             |
| Items that may be reclassified to profit or loss                                    |                                     |                                     |
| Exchange differences on translation of foreign operations                           | (3,568)                             | 1,855                               |
| Cash flow hedges  | 952                                 | 491                                 |
| Share of other comprehensive income of associates accounted for using equity method | (12)                                | (2)                                 |
| Total of items that may be reclassified to profit or loss                           | (2,628)                             | 2,344                               |
| Total other comprehensive income  | 4,174                               | (52)                                |
| Comprehensive income  | 61,266                              | 7,997                               |
| Comprehensive income attributable to:   |                                     |                                     |
| Owners of parent  | 61,234                              | 8,094                               |
| Non-controlling interests   | 32                                  | (97)                                |
| Comprehensive income  | 61,266                              | 7,997                               |
|   |                                     |                                     |

# (4) Consolidated Statements of Changes in Equity

# Fiscal year ended March 31, 2018

(Millions of yen)

|   | Equity attributable to owners of parent |                    |                    |                            |                   |          | Non-                     |              |
|---|---|--------------------|--------------------|----------------------------|-------------------|----------|--------------------------|--------------|
|   | Share capital                           | Capital<br>surplus | Treasury<br>shares | Other components of equity | Retained earnings | Total    | controlling<br>interests | Total equity |
| Balance at April 1, 2017                                      | 124,520                                 | 91,779             | (1,122)            | (5,652)                    | 185,226           | 394,751  | 1,477                    | 396,228      |
| Profit  |   |                    |                    |                            | 57,064            | 57,064   | 28                       | 57,092       |
| Other comprehensive income                                    |   |                    |                    | 4,170                      |                   | 4,170    | 4                        | 4,174        |
| Comprehensive income  | _                                       | _                  | _                  | 4,170                      | 57,064            | 61,234   | 32                       | 61,266       |
| Purchase of treasury shares                                   |   |                    | (3,663)            |                            |                   | (3,663)  |                          | (3,663)      |
| Disposal of treasury shares                                   |   | (10)               | 10                 |                            |                   | 0        |                          | 0            |
| Dividends from surplus  |   |                    |                    |                            | (9,583)           | (9,583)  | (79)                     | (9,662)      |
| Transfer from other components of equity to retained earnings |   |                    |                    | (4,328)                    | 4,328             | -        |                          | -            |
| Transfer from capital surplus to retained earnings            |   | (281)              |                    |                            | 281               | -        |                          | _            |
| Share-based payment transactions                              | 40                                      | 50                 |                    |                            |                   | 90       |                          | 90           |
| Equity transactions with non-controlling interests            |   | (36)               |                    |                            |                   | (36)     | 36                       | -            |
| Total transactions with owners                                | 40                                      | (277)              | (3,653)            | (4,328)                    | (4,974)           | (13,192) | (43)                     | (13,235)     |
| Balance at March 31, 2018                                     | 124,560                                 | 91,502             | (4,775)            | (5,810)                    | 237,316           | 442,793  | 1,466                    | 444,259      |

# Fiscal year ended March 31, 2019

(Millions of yen)

|   |               | Equity attributable to owners of parent |                 |                            |                   |         |                                  |              |
|---|---------------|---|-----------------|----------------------------|-------------------|---------|----------------------------------|--------------|
|   | Share capital | Capital<br>surplus                      | Treasury shares | Other components of equity | Retained earnings | Total   | Non-<br>controlling<br>interests | Total equity |
| Balance at April 1, 2018                                      | 124,560       | 91,502                                  | (4,775)         | (5,810)                    | 237,316           | 442,793 | 1,466                            | 444,259      |
| Profit  |               |   |                 |                            | 8,147             | 8,147   | (98)                             | 8,049        |
| Other comprehensive income                                    |               |   |                 | (53)                       |                   | (53)    | 1                                | (52)         |
| Comprehensive income  | -             | _                                       | -               | (53)                       | 8,147             | 8,094   | (97)                             | 7,997        |
| Purchase of treasury shares                                   |               |   | (8)             |                            |                   | (8)     |                                  | (8)          |
| Disposal of treasury shares                                   |               | (20)                                    | 19              |                            |                   | (1)     |                                  | (1)          |
| Dividends from surplus  |               |   |                 |                            | (9,559)           | (9,559) | (368)                            | (9,927)      |
| Transfer from other components of equity to retained earnings |               |   |                 | (2,371)                    | 2,371             | -       |                                  | -            |
| Transfer from capital surplus to retained earnings            |               |   |                 |                            |                   | _       |                                  | _            |
| Share-based payment transactions                              | 46            | 21                                      |                 |                            |                   | 67      |                                  | 67           |
| Equity transactions with non-controlling interests            |               | (193)                                   |                 |                            |                   | (193)   | 193                              | ı            |
| Total transactions with owners                                | 46            | (192)                                   | 11              | (2,371)                    | (7,188)           | (9,694) | (175)                            | (9,869)      |
| Balance at March 31, 2019                                     | 124,606       | 91,310                                  | (4,764)         | (8,234)                    | 238,275           | 441,193 | 1,194                            | 442,387      |

# (5) Consolidated Statements of Cash Flows

|  |                                       | (Millions of yen)                   |
|--|---------------------------------------|-------------------------------------|
|  | Fiscal year ended<br>March 31, 2018   | Fiscal year ended<br>March 31, 2019 |
| Cash flows from operating activities   |                                       |                                     |
| Profit before tax  | 76,665                                | 20,117                              |
| Depreciation and amortization  | 52,913                                | 58,669                              |
| Interest and dividend income   | (1,774)                               | (1,901)                             |
| Interest expenses  | 6,669                                 | 4,617                               |
| Loss (gain) on sales of investments in subsidiaries  | (3,048)                               | -                                   |
| Loss related to securities litigation  | 592                                   | 19,380                              |
| Loss related to duodenoscope investigation   | _                                     | 9,653                               |
| Share of loss (profit) of investments accounted for using equity method                          | 47                                    | (603)                               |
| Decrease (increase) in trade and other receivables   | 1,730                                 | 5,584                               |
| Decrease (increase) in inventories   | (13,249)                              | (14,357)                            |
| Increase (decrease) in trade and other payables  | (13,709)                              | 3,114                               |
| Increase (decrease) in retirement benefit liability  | 1,167                                 | 1,632                               |
| Decrease (increase) in retirement benefit asset  | 980                                   | (2,391)                             |
| Increase (decrease) in provisions  | 983                                   | 9,866                               |
| Other  | 9,871                                 | 6,510                               |
| Subtotal   | 119,837                               | 119,890                             |
| Interest received  | 1,132                                 | 1,299                               |
| Dividends received   | 642                                   | 602                                 |
| Interest paid  | (6,375)                               | (4,622)                             |
| Loss on litigation paid  | (809)                                 | (19,380)                            |
| Loss related to duodenoscope investigation   | _                                     | (9,653)                             |
| Income taxes paid  | (19,281)                              | (21,193)                            |
| Net cash provided by operating activities  | 95,146                                | 66,943                              |
| Cash flows from investing activities   |                                       |                                     |
| Purchase of property, plant and equipment  | (48,855)                              | (47,094)                            |
| Proceeds from sales of property, plant and equipment   | 5,646                                 | 4,300                               |
| Purchase of intangible assets  | (14,554)                              | (14,372)                            |
| Purchase of investments in associates  | · · · · · · · · · · · · · · · · · · · | (2,440)                             |
| Payments for loans receivable  | (1,134)                               | (1,564)                             |
| Collection of loans receivable   | 1,485                                 | 1,193                               |
| Proceeds from sales of investments   | 7,047                                 | 5,031                               |
| Purchase of investments in subsidiaries resulting in change in scope of consolidation            | (8,636)                               | _                                   |
| Proceeds from sales of investments in subsidiaries resulting in change in scope of consolidation | 2,400                                 | _                                   |
| Payments for acquisition of business   | _                                     | (3,743)                             |
| Proceeds from government subsidies   | 4,162                                 | _                                   |
| Other  | (873)                                 | (1,607)                             |
| Net cash used in investing activities  | (53,312)                              | (60,296)                            |

(Millions of yen)

|  |                                     | (Millions of yell)                  |  |
|--|-------------------------------------|-------------------------------------|--|
|  | Fiscal year ended<br>March 31, 2018 | Fiscal year ended<br>March 31, 2019 |  |
| Cash flows from financing activities                               |                                     |                                     |  |
| Increase (decrease) in short-term borrowings and commercial papers | (2,608)                             | 647                                 |  |
| Proceeds from long-term borrowings                                 | 23,551                              | 9,425                               |  |
| Repayments of long-term borrowings                                 | (66,307)                            | (64,302)                            |  |
| Dividends paid   | (9,583)                             | (9,559)                             |  |
| Dividends paid to non-controlling interests                        | (79)                                | (368)                               |  |
| Proceeds from issuance of bonds                                    | 9,946                               | 9,947                               |  |
| Redemption of bonds  | _                                   | (25,000)                            |  |
| Payments for purchase of treasury shares                           | (3,663)                             | (8)                                 |  |
| Other  | (2,315)                             | (3,730)                             |  |
| Net cash used in financing activities                              | (51,058)                            | (82,948)                            |  |
| Effect of exchange rate changes on cash and cash equivalents       | 998                                 | (375)                               |  |
| Net increase (decrease) in cash and cash equivalents               | (8,226)                             | (76,676)                            |  |
| Cash and cash equivalents at beginning of period                   | 199,465                             | 191,239                             |  |
| Cash and cash equivalents at end of period                         | 191,239                             | 114,563                             |  |
| —  |                                     |                                     |  |

#### (6) Notes to Consolidated Financial Statements

(Notes on premise of going concern)

No items to report

### (Reporting entity)

Olympus Corporation (hereinafter, the "Company") is a joint stock company located in Japan. The address of its registered head office is Hachioji-shi, Tokyo. The Company's consolidated financial statements comprise the Company and its subsidiaries (hereinafter, the "Olympus Group") and interests in the Company's associates.

The Olympus Group is principally engaged in the manufacture and sales of medical, scientific, imaging and other products. Details of each business are as described in Note "Segment information, etc."

### (Basis of preparation)

(1) Statement of the consolidated financial statements' compliance with IFRS

The consolidated financial statements of the Olympus Group have been prepared in accordance with IFRS. Since the requirements for "Specified Company of Designated International Accounting Standards" set forth in Article 1-2 of the "Ordinance on Terminology, Forms, and Preparation Methods of Consolidated Financial Statements" are satisfied, the Olympus Group adopts the provisions of Article 93 of the same Ordinance.

(2) Basis of measurement

The Olympus Group's consolidated financial statements have been prepared on an acquisition cost basis, except for specific financial instruments.

(3) Functional currency and presentation currency

The Olympus Group's consolidated financial statements are presented in Japanese yen, which is also the Company's functional currency, and figures are rounded off to the nearest million yen.

### (Significant accounting policies)

The significant accounting policies adopted for the consolidated financial statements of the Olympus Group for the fiscal year ended March 31, 2019 are the same as those applied for the fiscal year ended March 31, 2018.

(Significant accounting estimates and associated judgments)

In preparing IFRS-based consolidated financial statements, the management is required to make judgment, estimates and assumptions that affect the adoption of accounting policies and the amounts of assets, liabilities, revenues and expenses. Actual results may differ from such estimates.

The estimates and underlying assumptions are reviewed on an ongoing basis and the effect is recognized in the period in which the estimates are revised and in future periods.

Significant accounting estimates and associated judgments in the consolidated financial statements are consistent with the consolidated financial statements for the previous fiscal year.

(Consolidated Statements of Profit or Loss)

### (1) Selling, general and administrative expenses

Major items of selling, general and administrative expenses are as follows:

(Millions of yen)

|                                    | Fiscal year ended March 31, 2018<br>(April 1, 2017 - March 31, 2018) | Fiscal year ended March 31, 2019<br>(April 1, 2018 - March 31, 2019) |
|------------------------------------|--|--|
| Personnel expenses                 | 220,349  | 224,087  |
| Depreciation                       | 29,373   | 29,866   |
| Advertising and promotion expenses | 26,021   | 27,745   |

Personnel expenses mainly include wages, bonuses, legal welfare expenses, expenses related to post-employment benefits, and personnel expenses incurred by the development division.

## (2) Other income and other expenses

### 1) Other income

Major items of other income are as follows.

Fiscal year ended March 31, 2018 (April 1, 2017 - March 31, 2018)

(Gain on sale of investments in subsidiaries)

The Company recorded gain on sale of investments in subsidiaries of ¥3,048 million in "Other income" in conjunction with sales of shares of the former subsidiary.

(Gain on sale of fixed assets)

The Company recorded gain on sale of land of \(\pm\)1,345 million in "Other income."

Fiscal year ended March 31, 2019 (April 1, 2018 - March 31, 2019)

(Gain on revision of retirement benefit plan)

The Company recorded a gain on the revisions of the retirement benefit plan in Europe of ¥1,883 million in "Other income."

(Gain on sale of fixed assets)

The Company recorded gain on sale of fixed assets of ¥1,059 million in "Other income."

### 2) Other expenses

Major items of other expenses are as follows.

Fiscal year ended March 31, 2018 (April 1, 2017 - March 31, 2018)

(Business restructuring expenses)

The Company recorded ¥1,351 million for the business restructuring expenses in Europe in "Other expenses."

Fiscal year ended March 31, 2019 (April 1, 2018 - March 31, 2019)

(Loss related to securities litigation)

The Company received claims for compensation for damages from several individual and institutional investors for losses sustained as a result of the Company's false statements for the purpose of postponing recognition of losses in the Annual Securities Reports, Semi-Annual Securities Reports and Quarterly Securities Reports for the period from the fiscal year ended March 31, 2001 through the first quarter of the fiscal year ended March 31, 2012. The Company recorded a monetary settlement of ¥19,380 million, which is the amount of settlements paid for the claims for damages, in "Other expenses."

(Restructuring costs for Imaging Business's manufacturing locations)

In May 2018, the Company resolved to restructure manufacturing locations of Imaging Business, and decided to discontinue operations of Olympus (Shenzhen) Industrial Ltd., a consolidated subsidiary of the Company, and to concentrate this production at Olympus Vietnam Co., Ltd.

The Company recorded ¥6,174 million in "Other expenses" as restructuring expenses for manufacturing locations in the Imaging Business, including economic compensation incurred with a series of restructuring.

(Loss related to litigation of consolidated subsidiary)

Regarding the lawsuit filed by Shenzhen Anping Tai Investment and Development Co., Ltd. against the Company's consolidated subsidiary Olympus (Shenzhen) Industrial Ltd. (OSZ), the Shenzhen Intermediate People's Court issued a verdict on July 30, 2018, which was sent to OSZ on August 3, 2018. While the verdict recognized some of the claims of the Company's consolidated subsidiary, it was ordered to pay damages. To prepare for losses associated with the lawsuit, the Company recorded \(\frac{x}{3}\),817 million in "Other expenses" as a reasonable estimate of the required sum.

(Costs related to litigation of consolidated subsidiary)

Regarding costs associated with a lawsuit between the Company's consolidated subsidiary KeyMed (Medical & Industrial Equipment) Ltd. and the former officers, the Company recorded ¥1,197 million in "Other expenses" as a reasonable estimate of the required sum.

(Investigation on duodenoscopes in the U.S.)

In March and August 2015, subpoenas were issued to Olympus Medical Systems Corp. (OMSC), a subsidiary of ours, by the U.S. Department of Justice (DOJ), seeking information relating to duodenoscopes that the Olympus Group manufactures and sells, and the DOJ had continued an investigation relating to the U.S. Federal Food, Drug and Cosmetic Act (FDCA). On December 3, 2018, OMSC entered into a plea agreement with the DOJ regarding this matter, and the agreement was approved by a U.S. federal court and thus became final on December 10, 2018. OMSC paid a criminal fine and criminal forfeiture in the amount of \mathbb{\feft}9,653 million.

### (Impairment losses)

Regarding business assets in the Imaging Business and development assets in the Medical Business, as the revenue projected at the time the assets were acquired is now not expected due to changes in the market environment, values have been written down to the collectable amount, and impairment losses of \(\frac{\pmathb{1}}{1},990\) million and \(\frac{\pmathb{1}}{1},332\) million have been recognized, respectively, as "Other expenses."

(Additional taxes at consolidated subsidiaries)

The Company recorded a loss as a provision for expected additional taxes of ¥5,328 million anticipated in relation to a voluntary inspection regarding indirect taxation conducted by the Company's overseas subsidiary. Of this amount, ¥3,882 million was recorded as "Other expenses."

(Segment information, etc.)

(1) Overview of reportable segments

The reportable segments of the Olympus Group are components of the Company whose separate financial information is available. These segments are periodically evaluated by the Board of Directors in deciding how to allocate management resources and in assessing the performance.

The Olympus Group, based on the four businesses, Medical Business, Scientific Solutions Business, Imaging Business and Others, formulates comprehensive strategies for Japan and abroad with respect to products and services handled and deploys business activities.

Accordingly, the Olympus Group has the abovementioned four businesses as reportable segments.

The principal products and services of each reportable segment are as follows.

| Reportable Segment            | Principal products and services  |
|-------------------------------|--|
| Medical Business              | Gastrointestinal endoscopes, surgical endoscopes, endo-therapy devices, ultrasound endoscopes            |
| Scientific Solutions Business | Biological microscopes, industrial microscopes, industrial endoscopes, non-destructive testing equipment |
| Imaging Business              | Digital cameras, voice recorders   |
| Others                        | Biomedical materials   |

### (2) Revenue and business results for reportable segments

Revenue and other performance of each reportable segment of the Olympus Group are as follows.

Fiscal year ended March 31, 2018

|   |         |                         |         |           |         | (                      | Millions of yen)                        |
|---|---------|-------------------------|---------|-----------|---------|------------------------|---|
|   |         | Re                      |         | Amount on |         |                        |   |
|   | Medical | Scientific<br>Solutions | Imaging | Others    | Total   | Adjustment (Note 2, 3) | consolidated<br>financial<br>statements |
| Revenue   |         |                         |         |           |         |                        |   |
| Revenue from outside customers  | 616,331 | 100,016                 | 60,298  | 9,852     | 786,497 | _                      | 786,497                                 |
| Revenue among segments (Note 1)   | _       | 72                      | 10      | 666       | 748     | (748)                  | -                                       |
| Total   | 616,331 | 100,088                 | 60,308  | 10,518    | 787,245 | (748)                  | 786,497                                 |
| Operating profit (loss)   | 121,784 | 6,425                   | (1,200) | (4,966)   | 122,043 | (41,014)               | 81,029                                  |
| Finance income  |         |                         |         |           |         |                        | 2,685                                   |
| Finance costs   |         |                         |         |           |         |                        | 7,049                                   |
| Profit before tax   |         |                         |         |           |         |                        | 76,665                                  |
| Other items   |         |                         |         |           |         |                        |   |
| Share of profit (loss) of investments accounted for using equity method | (52)    | 5                       | -       | -         | (47)    | -                      | (47)                                    |
| Depreciation and amortization   | 41,557  | 5,747                   | 1,702   | 561       | 49,567  | 3,346                  | 52,913                                  |
| Impairment losses (non-<br>financial assets)                            | 5       | 67                      | 963     | 249       | 1,284   | 402                    | 1,686                                   |
| Segment assets  | 616,541 | 90,338                  | 53,739  | 8,748     | 769,366 | 209,297                | 978,663                                 |
| Investments accounted for using equity method                           | _       | 44                      | -       | _         | 44      | _                      | 44                                      |
| Capital expenditures  | 44,194  | 9,006                   | 4,471   | 1,041     | 58,712  | 6,543                  | 65,255                                  |

### Notes:

- 1. Revenue among segments is based on actual market prices.
- Adjustment for operating profit (loss) is corporate expenses that consist of elimination of transactions among segments as well as general and administrative expenses and fundamental research expenses etc. that are not attributable to reportable segments.
- 3. Adjustment for segment assets is corporate expenses that are not attributable to reportable segments.

Fiscal year ended March 31, 2019

(Millions of yen)

(Millions of yen)

|   |         | Re                      |          | Amount on |         |                        |   |
|---|---------|-------------------------|----------|-----------|---------|------------------------|---|
|   | Medical | Scientific<br>Solutions | Imaging  | Others    | Total   | Adjustment (Note 2, 3) | consolidated<br>financial<br>statements |
| Revenue   |         |                         |          |           |         |                        |   |
| Revenue from outside customers  | 634,301 | 104,225                 | 48,679   | 6,657     | 793,862 | _                      | 793,862                                 |
| Revenue among segments (Note 1)   | _       | 79                      | 1        | 581       | 661     | (661)                  | _                                       |
| Total   | 634,301 | 104,304                 | 48,680   | 7,238     | 794,523 | (661)                  | 793,862                                 |
| Operating profit (loss)   | 111,934 | 8,135                   | (18,268) | (3,521)   | 98,280  | (69,999)               | 28,281                                  |
| Finance income  |         |                         |          |           |         |                        | 2,183                                   |
| Finance costs   |         |                         |          |           |         |                        | 10,347                                  |
| Profit before tax   |         |                         |          |           |         |                        | 20,117                                  |
| Other items   |         |                         |          |           |         |                        |   |
| Share of profit (loss) of investments accounted for using equity method | 603     | 0                       | _        | _         | 603     | -                      | 603                                     |
| Depreciation and amortization   | 46,092  | 6,842                   | 1,654    | 491       | 55,079  | 3,590                  | 58,669                                  |
| Impairment losses (non-<br>financial assets)                            | 1,341   | -                       | 1,990    | 73        | 3,404   | 214                    | 3,618                                   |
| Segment assets  | 618,006 | 97,191                  | 47,283   | 5,813     | 768,293 | 163,737                | 932,030                                 |
| Investments accounted for using equity method                           | 2,440   | _                       | -        | _         | _       | _                      | 2,440                                   |
| Capital expenditures  | 51,002  | 6,688                   | 4,027    | 553       | 62,270  | 4,560                  | 66,830                                  |

#### Notes:

- 1. Revenue among segments is based on actual market prices.
- 2. Adjustment for operating profit (loss) is corporate expenses that consist of elimination of transactions among segments as well as general and administrative expenses and fundamental research expenses etc. that are not attributable to reportable segments.
- 3. Adjustment for segment assets is corporate expenses that are not attributable to reportable segments.

### (3) Information by region

Information by region of revenue of the Group is as follows.

(Millions of yen)

|                  |  | (Williams of year  |
|------------------|--|--|
|                  | Fiscal year ended March 31, 2018<br>(April 1, 2017 - March 31, 2018) | Fiscal year ended March 31, 2019<br>(April 1, 2018 - March 31, 2019) |
|                  | (April 1, 2017 - March 31, 2018)                                     | (April 1, 2016 - March 31, 2019)                                     |
| Japan            | 153,764  | 146,344  |
| North America    | 262,454  | 267,411  |
| Europe           | 191,143  | 191,965  |
| Asia and Oceania | 160,475  | 168,513  |
| Others           | 18,661   | 19,629   |
| Total            | 786,497  | 793,862  |

Notes: 1. Revenue is based on the location of the customer, and are classified by country or region.

2. Major countries and regions other than Japan are as follows:

(1) North America USA, Canada

(2) Europe Germany, UK, France, etc.

(3) Asia and Oceania Singapore, Hong Kong, China, Korea, Australia, etc.

(4) Others Central and South America, Africa, etc.

### (Per-share data)

# (1) Basic earnings per share and diluted earnings per share

|                            | Fiscal year ended March 31, 2018 | Fiscal year ended March 31, 2019 |
|----------------------------|----------------------------------|----------------------------------|
|                            | (April 1, 2017 - March 31, 2018) | (April 1, 2018 - March 31, 2019) |
| Basic earnings per share   | ¥41.71                           | ¥5.97                            |
| Diluted earnings per share | ¥41.69                           | ¥5.96                            |

# (2) The basis for calculating basic earnings per share and diluted earnings per share

|  |                                  | (Millions of yen)                |  |
|--|----------------------------------|----------------------------------|--|
|  | Fiscal year ended March 31, 2018 | Fiscal year ended March 31, 2019 |  |
|  | (April 1, 2017 - March 31, 2018) | (April 1, 2018 - March 31, 2019) |  |
| Profit used to calculate basic earnings per share and diluted earnings per share |                                  |                                  |  |
| Profit attributable to owners of parent  | 57,064                           | 8,147                            |  |
| Profit not attributable to common shareholders of parent                         | -                                |                                  |  |
| Profit used to calculate basic earnings per share                                | 57,064                           | 8,147                            |  |
| Adjustment to profit   | _                                | -                                |  |
| Profit used to calculate diluted earnings per share                              | 57,064                           | 8,147                            |  |

The weighted average number of shares of common stock used to calculate basic earnings per share and diluted earnings per share

| The weighted average<br>number of shares of common<br>stock          | 1,368,097 thousand shares | 1,365,659 thousand shares |
|--|---------------------------|---------------------------|
| Increase in number of shares of common stock                         |                           |                           |
| Subscription rights to shares relating to stock options              | 601 thousand shares       | 578 thousand shares       |
| Common stock relating to performance-linked share-based remuneration | 70 thousand shares        | 73 thousand shares        |
| Average number of shares of diluted common stock during the period   | 1,368,768 thousand shares | 1,366,310 thousand shares |

Note:

On April 1, 2019, the Company conducted a four-for-one stock split of common stock. The stock split is reflected in the amounts of "basic earnings per share" and "diluted earnings per share" as if the stock split were conducted at the beginning of the previous fiscal year.

### (Important subsequent event)

(Share split and partial amendments to the Articles of Incorporation in relation to share split)

The Company, at its meeting of the Board of Directors held on February 8, 2019, resolved to implement a share split and partially amend the Articles of Incorporation in relation to the share split.

### (1) Purpose of Share Split

The purpose of the share split is to lower the unit investment amount and increase the liquidity of the Company's stock, thereby enabling a wider range of shareholders to hold the Company's stock.

### (2) Overview of Share Split

### (i) Method of share split

With a record date of March 31, 2019 (provided, however, that since this day fell on a non-business day of the share registration agent, the practical record date was March 29, 2019), a four-for-one share split was instituted to the shares of common share held by shareholders registered in the final List of Shareholders or in other registers on that date.

(ii) Number of shares to be increased by share split

| Total number of issued shares as of March 31, 2019:        | 342,713,349 shares   |
|--|----------------------|
| Number of shares to be increased by share split:           | 1,028,140,047 shares |
| Total number of issued shares after share split:           | 1,370,853,396 shares |
| Number of shares authorized to be issued after share split | 4,000,000,000 shares |

### (iii) Schedule of the share split

| Public notice of record date: | March 14, 2019 |
|-------------------------------|----------------|
| Record date:                  | March 31, 2019 |
| Effective date:               | April 1, 2019  |

### (3) Partial Amendments to the Articles of Incorporation

### (i) Reason for the amendments

In connection with this share split, pursuant to the provisions of Article 184, Paragraph 2 of the Companies Act, the total number of shares authorized to be issued stipulated in Article 6 of the Company's Articles of Incorporation was amended effective April 1, 2019.

## (ii) Details of the amendment

The details of the amendment are as follows.

(Underlined portions represent amendment)

| Before the amendment                                | After the amendment                                 |
|---|---|
| Article 6. (Total Number of Shares Authorized to be | Article 6. (Total Number of Shares Authorized to be |
| Issued)   | Issued)   |
| The total number of shares authorized to be         | The total number of shares authorized to be         |
| issued by the Company shall be one billion          | issued by the Company shall be four billion         |
| ( <u>1</u> ,000,000,000) shares.                    | $(\underline{4},000,000,000)$ shares.               |

### (iii) Schedule

Effective date for the amendments to the Articles of Incorporation: April 1, 2019

### (4) Others

(i) Change in amount of share capitalThe amount of the Company's share capital will not change as a result of the share split.

# (ii) Dividends

As the share split will be conducted with an effective date of April 1, 2019, year-end dividend for the fiscal year ended March 31, 2019 will be commenced based on the number of shares held prior to the share split.

<sup>&</sup>quot;Per share data" has been calculated as if the Company's stock split was conducted at the beginning of the previous fiscal year.